

Job description

Sales Representative (f/m/d) with focus on new customer acquisition in the field of mechanical and plant engineering

Sales representative (f/m/d) international / worldwide

Are you highly motivated and ambitious, talented and successful in sales and have a flair for dealing with customers?

Do you value direct customer contact and want to work in an exciting and varied environment?

We are looking for you to join our sales team!

Your tasks:

- You will analyze the agreed sales territory, identify potential customers and arrange presentations or meeting appointments.
- You will also look after assigned existing customers, process customer inquiries in collaboration with the back office and implement planned sales strategies in your sales territory.

What you bring with you:

- You have already worked as a sales representative for other companies
- You are a sales professional with experience in the field of industrial products requiring technical explanation.
- You are experienced in presentation, acquisition and price negotiations
- You are communicative and ambitious
- You can present with enthusiasm and sell effectively
- You enjoy working with people, think entrepreneurially and take responsibility
- Ideally, you have experience and contacts in mechanical and plant engineering

What can you expect from us:

- a varied and challenging job
- extensive induction in the NIVELL product portfolio
- Your own sales territory
- an attractive salary
- comprehensive support in the area of marketing
- technical support during customer meetings by experienced specialists (if required)

If you are interested to work with us, please send your application via e-mail to Mr. Jörg Heiland at joerg.heiland@nivell.com.

If you have any questions, please do not hesitate to contact Mr. Heiland on
+49 171 365 81 39